VENTURE FOR ENTERPRISING WOMEN LOAN APPLICATION

Business Development Centre, Inc,. 147 Mill Ridge Rd. Lynchburg, VA 24502 (434) 582-6100

In addition to a completed loan application, an up-to-date business plan is required. The business plan should include the following items:

- Description of the company and its history
- Description of the product/service offered
- Description/Analysis of the market for your product/service
- Pricing information for the product/service
- Description/Analysis of the competition
- Description of the business location and how it impacts business
- Description of management and their background
- Description of personnel
- A narrative section which details the use and anticipated effect of the loan for which you are applying
- A balance sheet and income statement indicating the financial position of the business at the end of the first year following the closing of the loan
- Projected monthly cash flow statement for the first year following the closing of the loan
- Personal financial statements for each officer and stockholder with more than 20% ownership in the company or any other person providing a guaranty on the loan (see attached form)
- A listing of assets available for the collateral to secure the loan

Please include a **\$150.00** payment for the **loan application fee** made payable to the **Business Development Centre, Inc.**

| First Name | Middle Name | | | Last Name | |
|---|---------------------------|-------------------|---|-------------------------------|--|
| Street Address | Apt. # | | | Telephone Number | |
| City | State | | | Zip Code | |
| Birth Date | Socia | Social Security # | | Male Female | |
| Driver's License | State | | | Expiration Date | |
| Ethnicity | # of Persons in Household | | ns in Household | Household Income | |
| Are you the Head of Household/Primary Is Wage Earner m | | ls yo mon | s your income likely to change within the next 12 nonths? If yes, please explain below. * | | |
| □ Yes □ No □ | | | Yes No | | |
| Number of dependents Ha | | Have | lave you ever been denied a loan? | | |
| | | | , D | Yes 🛛 No | |
| Name of nearest relative not living with you | | | Relationship | | |
| Address | | | Telephone | | |
| Do you reside in a HUD assisted Housing? □ Yes □ No | | | f employed, whe | re do you work? | |
| What is your monthly rent or mortgage payment | | ١ | What is your ann | ual salary/hourly rate of pay | |
| | | | | | |

SMALL BUSINESS LOAN CREDIT APPLICATION

*Please explain how your income will change over the next 12 months.

Business Information

| Name of applicant | Name of Business | | | |
|--|------------------|----------|--|--|
| Business Address | Telephone Number | | | |
| City | State | Zip Code | | |
| Month/years in business (include # of year operation out of home) | Type of Business | | | |
| Do you have any business partners? Yes No How Many? Family Non-Family | | | | |
| Name(s) of business partner(s) | | | | |
| Number of Employees: Part-time Full time _ | Family Members _ | | | |
| Number of hours worked per week by business owner _ | | | | |
| Do you have another job? Employer self | | | | |
| How long have you worked there? Job Title? | | | | |
| Previous employer How long employed? | | | | |
| SOURCE OF FUNDS: | USE OF FUNDS: | | | |
| Total amount of funds needed | Equipment/Mac | hinery | | |
| Amount, if any you will contribute to business | Building Renova | ations | | |
| Amount of this loan request | Working Capita | l | | |
| | Other | | | |
| Will the use of this loan expand your existing business? Yes No If "yes", will this result in the creation of any new hobs? Yes No How many? Part-time Full-time | | | | |
| Is this a "start up" business? Yes No How many new jobs will be created? Part-time Full-time | | | | |

Describe what the business is (or will be); who your customers are (or will be); and why you feel the business can be successful.

I. Existing Loans Have you received a loan or other financing for this business? Yes No

| From whom? | Original Amount | Present Balance | Monthly Payment | Maturity Date |
|------------|-----------------|-----------------|-----------------|---------------|
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II. Description of Collateral Can you offer any collateral to secure this loan? Yes No

If "yes" please list items you can offers as collateral

Business Assets & Liabilities (for existing businesses only) III.

| Business Assets | Business Liabilities |
|--|----------------------------|
| Checking Account | Accounts Payable |
| Savings Account | Balance On Auto |
| Real Estate Accounts Receivable/Inventory | Credit Cards/Loans |
| Auto/Trucks | Other Loans |
| Other | Taxes Owed |
| Total Business Assets | Total Business Liabilities |

IV. Credit References

| Name | Address | Telephone |
|------|---------|-----------|
| | | |
| | | |
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| | | |
| | | |

V. Personal References

| Name | Address | Telephone |
|------|---------|-----------|
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Please include the following attachments with this application: a business license/permit, business plan, personal income tax returns from the previous 2 years, and, if applicable, business tax return from last year.

To the best of my knowledge, everything I have stated in this application is correct. I certify that the requested loan is for business purposes only. I understand that you will retain this application whether or not it is approved. You are authorized to verify my credit and employment history and to ask questions regarding my credit.

Since funds from the loan pool come from federal sources, I agree and will verify annually that at least 51% of all jobs created are made available to, or held by, persons with a low-to-moderate income as defined by the U.S. Department of Housing and Urban Development.

Applicant's Signature

Date

Joint Applicant's Signature

Date